

Adda CPB - strategy and sustainability

Conference on Strategic Public Procurement and
Innovation

Peter Nohrstedt, sustainability manager Adda CPB
Prague 2022-10-03

Agenda

- Adda CPB
- Our strategy
- Our sustainability work



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Ett företag inom SKR

Adda is owned by the Swedish Association of Local Authorities and Regions (SKR)

SKR is a member and employer organization, where all of Sweden's 290 municipalities and 21 regions are members.

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Ett företag inom SKR

Adda is an operating support for SKR's members

A company within SKR

Adda Inköpscentral (CPB)

Framework agreements, DPS and services within strategic supply

Adda AffärsConcept

Supply strategy services in purchasing and law

Adda Kompetens

Training in smart formats, relevant literature, digital HR services, agreements, laws and printed material for welfare needs.

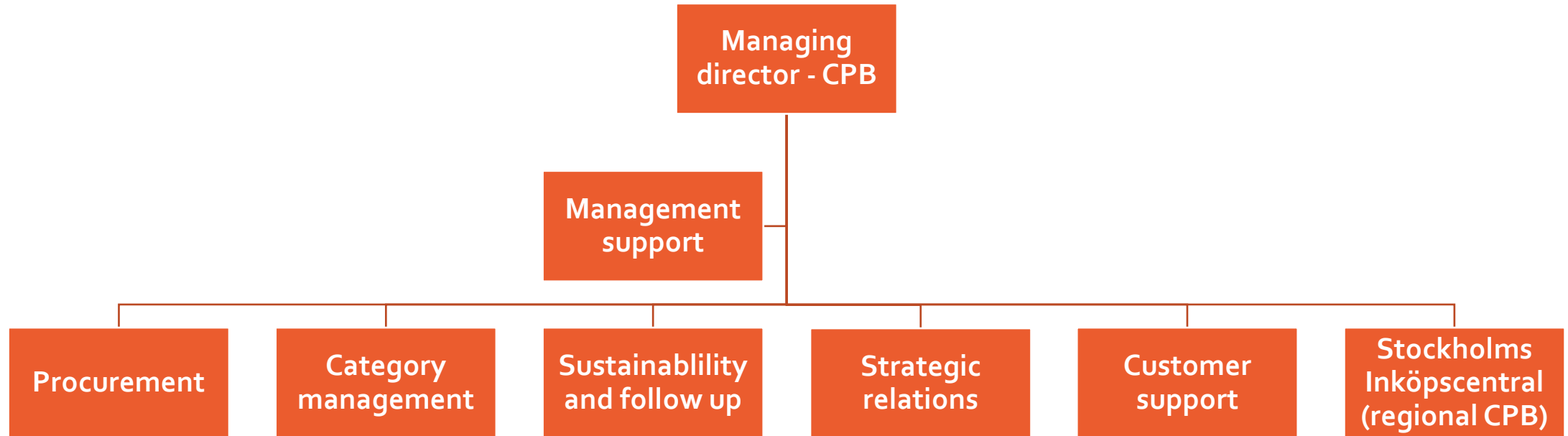
Adda Central Purchasing Body - CPB

Organizational set-up

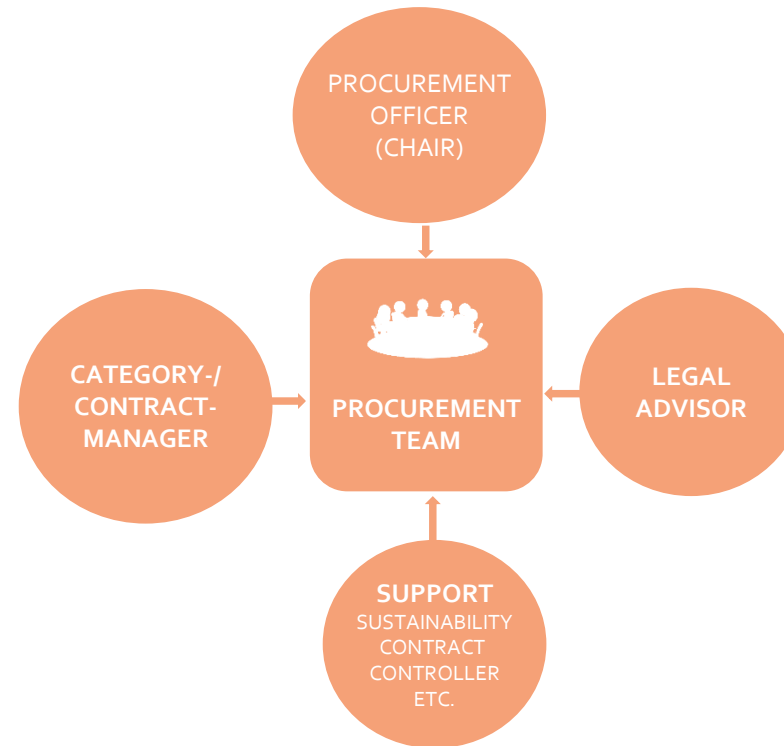
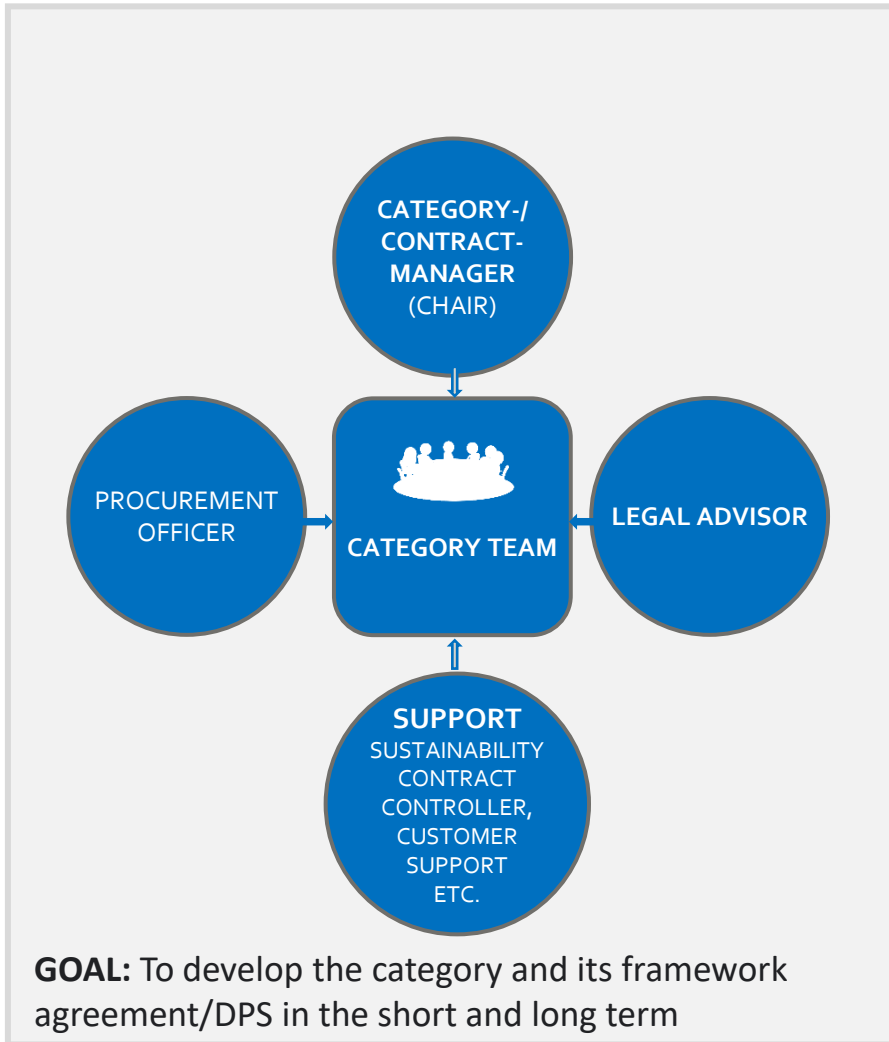


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Adda CPB organization



Internal work teams and goals



Adda CPB in numbers

- 1 200 customers – municipalities, regions and their companies
- 150 framework agreements and dynamic purchasing systems – voluntary to use!
- Approx. 800 suppliers (86 % SME)
- Turnover € 1,3 billion on our FWA and DPS
- Financing – 1.5% of the framework agreement's turnover is charged as administrative compensation from the supplier
- 80+ employees that produces 30-40 FWA and DPS per year



köpscentra

retag inom **SKR**

Strategy

How we navigate



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Drivers in the Macro perspective

Political

- Geopolitical unstability driving change in supply chains
- Sustainability focus
- Climate and environmental awarnes

Economics and legal factors

- Globalization
- Growth
- New markets
- Inflation
- IPI, Shrems, Forced labor, Russia sanctions, green deal, due Diligence etc.



Influences us
and our
customers

Social

- Urbanization
- Life style change
- Definiton of the welfare state

Technological

- Robotization
- Digitalization
- Use of energy

Category management

Category management

How?

The four pillars

Think new

- Challenge the market and the needs



Customer focus

- Analysis and dialogue
- Increase knowledge of the need



Cross-functional teams

- Close cooperation with stakeholders
- Common goals



Facts and data

- Facts increases the understanding
- Better decisions



What?

The three foundations

Strategic purchasing management

Influence and challenge the market

Drive change



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Our categories



IT-products and services



Software



Digital services



Welfare Technology



Social Services



Care-related Consumables and
Pharmaceuticals



Education and Learning



Professional Services



Construction and Premises



Premise Goods and Services



Kontor och förbrukning



Vehicles



Street and Park

Benefits and effects of Adda CPB

- Filling the competence gap!
- Making the complex simple
- Economies of scale
- Supply strategy and preparedness
- Sustainability
- Contract management
- Follow up

Adda CPB and sustainability



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We strive to set requirements for sustainability in all our procurement and dynamic purchasing systems where it is relevant, i.e. based on the risk of negative impact and the possibility to promote a circular economy.



THE GLOBAL GOALS
For Sustainable Development



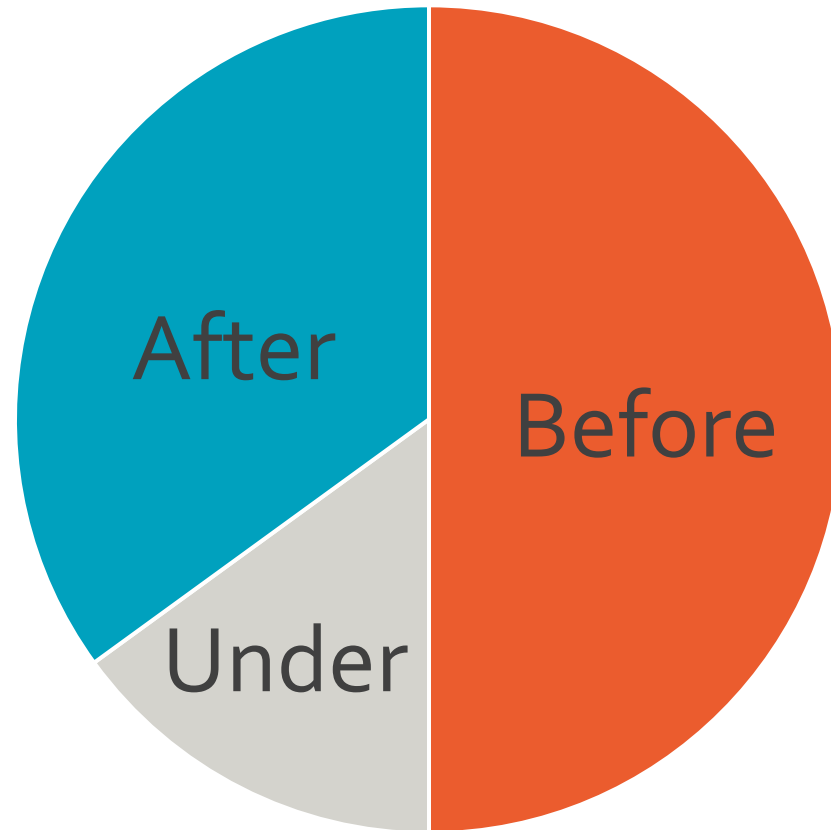
What is sustainable procurement?

1. Children's rights in procurement
2. Labor conditions according to collective agreements
3. Work environment
4. Employment promotion measures
5. Equal rights and opportunities
6. Accessibility and the needs of all users
7. Sustainable supply chains
8. Sustainable investments
9. Circular economy
10. Climate impact
11. Natural resources, biodiversity and ecosystems
12. Substances harmful to the environment and health
13. Systematic environmental management
14. Animal welfare
15. Economic crime
16. Information security



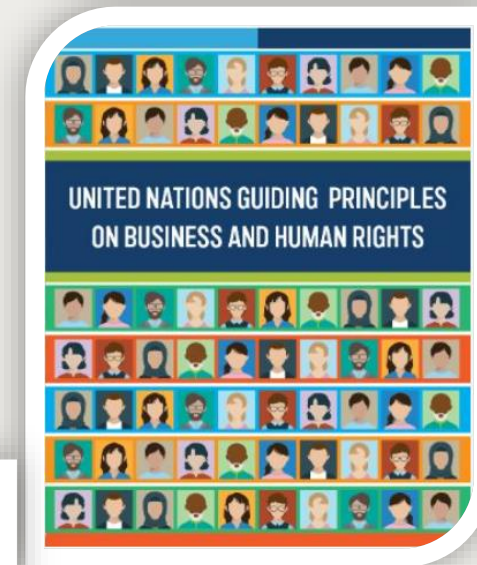
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Where do we spend our time?

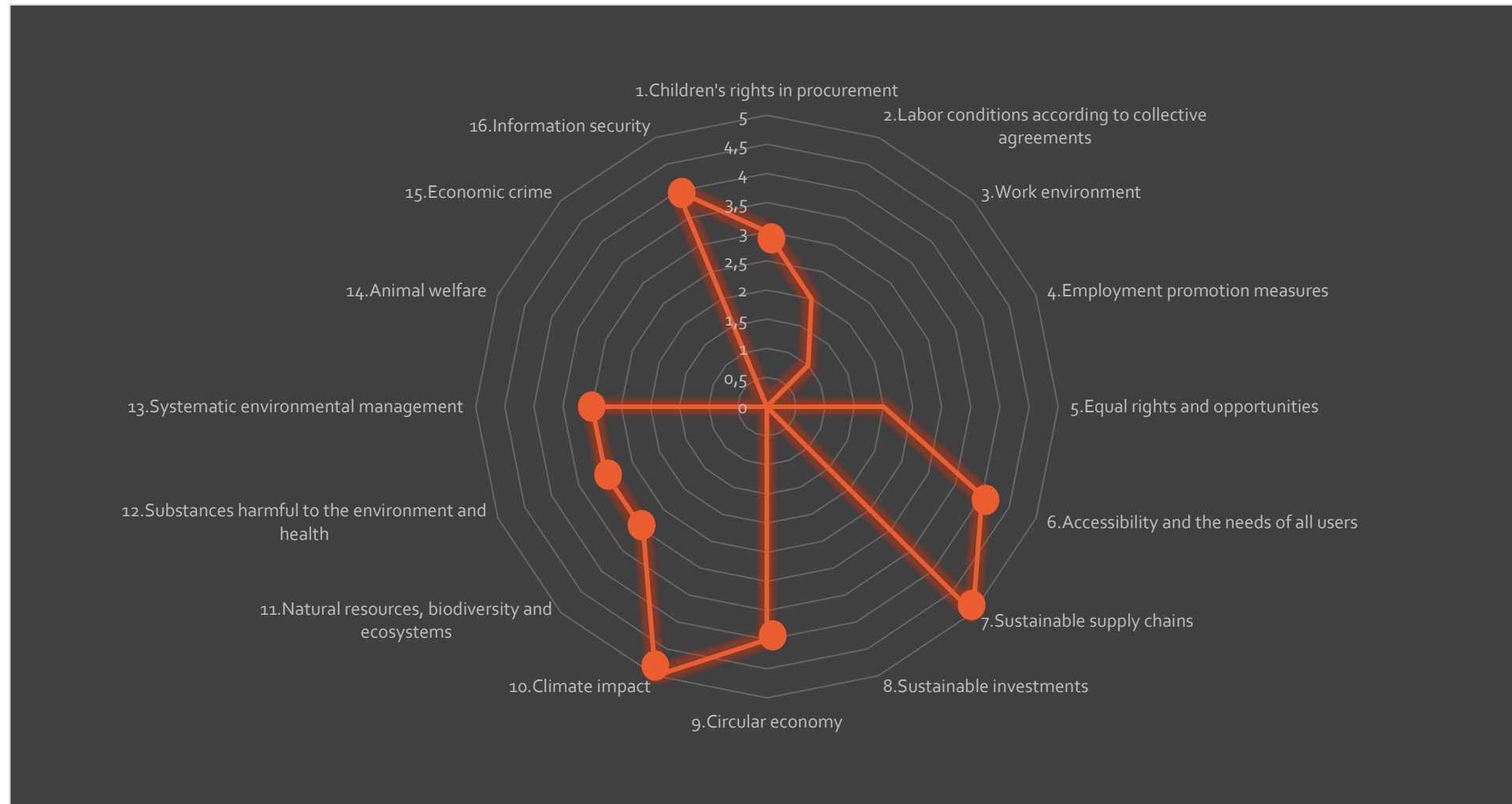


Templates for pre-procurement sustainability analysis

- Before decisions on procurement - checklist that includes 16 sustainability aspects and covers risks for people, environment and society.
- Preliminary study before procurement
 - Land risk analysis that helps us determine where in our supply chains the risks are greatest.
 - Agenda 2030 analysis



Assess sustainability risks and opportunities



Transfer sustainability ambitions to the procurement



GLOBALA MÅLEN
för hållbar utveckling

Sustainability strategy and goals

What does the need look like?

Action plan and activities - priorities

Ecological
Climate neutral
Fossil free
Sustainable
Non-toxic
Socially responsible



Procurement

Translate sustainability ambitions into requirements/ award criteria/contract conditions in the procurement

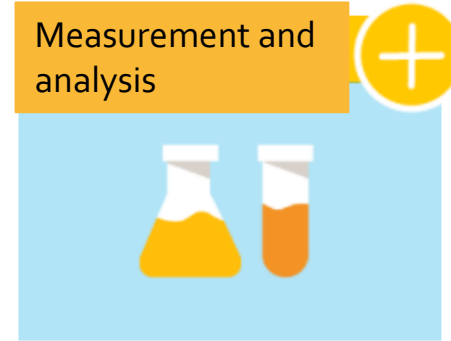
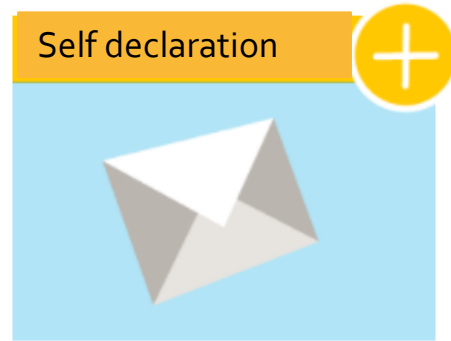


Follow-up

Control of compliance during the contract period



Follow up toolbox



Closing remarks

- Category management -> need- and market focus, high competence within each category
- Use Agenda 2030 as a ground for sustainable procurement
- Sustainable procurement requires resources and competence
- Before procurement - analyze risks and possibilities to promote sustainability and prioritize
- Procurement – use available tools – EU GPP, Ecolabels, standards etc.
- Last but not least – follow up!!



THANK YOU!

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